

***Lee Seng Hardware
Machinery***
Est. Since 1974

Company Introduction

Mr. James Kuah
Managing Director

Mr. John Kuah
Operations Director

Mr. Ken Cheong
Sales Manager

Mr. Ke Yongxiang
Sales Executive

Agenda

1. Our Corporate Position
2. Product Categories
3. Our Competitive Advantage
4. Q&A

Our Corporate Position

Our Corporate Position

Vision, Mission, Values

Vision



To be
the company
that safeguard the
operational competencies
of industry giants-
globally.

Mission



Superior
fluid conveyance
and power transmission
solutions through
relentless product,
process, and service
innovation.

Values



Professionalism,
Customer service,
Commitment,
and Excellence.

Our Corporate Position

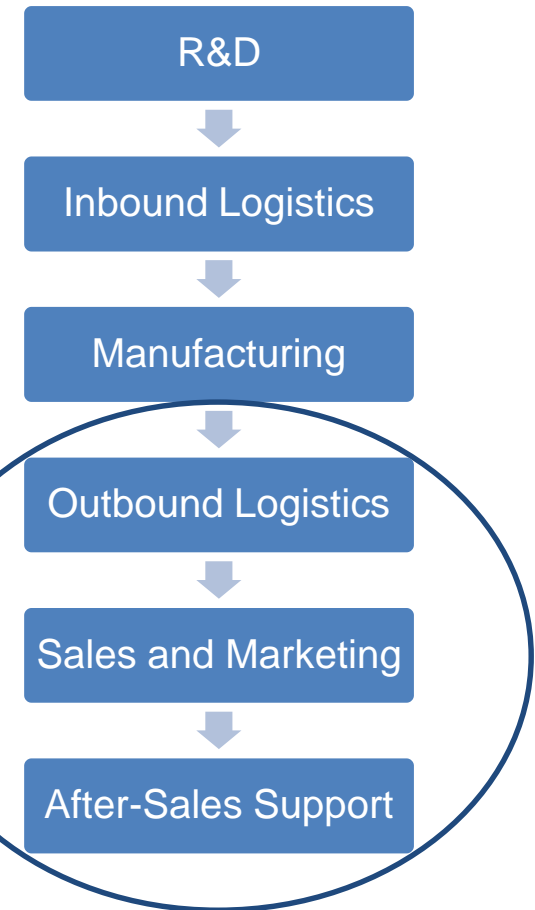
Business Philosophy



Our Focus



Product Value Chain



Our Corporate Position

Company History

1973

- Company Registry, 1 Sales Office Location and 3 Warehouse Locations in SG

1974

- Change of focus from General Industries to Niche Industries: Oil and Gas, Marine, Offshore, Defense, Transport, Mining

1977

- Appointed Premium Distributor For Aeroquip-Vickers Products

1999

- Eaton Acquired Aeroquip-Vickers. Lee Seng appointed Premium Distributor For the whole of Eaton's Fluid Conveyance Product Segment

- Attained Distributorship For Trimat, Falk, Sanko, Linkbelt to offer Power Transmission solution to Marine and Offshore industry.

2010

- Integration Of Sales Office And Warehouse In 1 Location

- Landmark 15-20 year business relationship with key customers such as Haliburton, Schlumberger, Transocean, Liebherr, SMRT, ST Kinetics

2017

- Awarded ISO 9001:2015

2018

-Appointed Singapore Exclusive Distributor For Sangbong Dolphinflex Composite Hose

Product Categories

Product Categories

Fluid Conveyance Products (FCP)

1

EATON

Powering Business Worldwide

Industrial Hose

2

Aeroquip

Hydraulic Hose And Fittings



3

SANGBONG
CORPORATION

Composite Hose

4

WALTERSCHEID

Hydraulic Tube Fittings



5

EATON WINNER[®]
Qualified Hose Assembly System

Hydraulic Hose And Fittings

6

VICKERS

Hydraulic Pumps



7



Hydraulic Tubing

8



Hose Crimping Machine



*Market
Leading
Brands
Catering To
The Marine,
Offshore,
Transport,
and Defense
Industries.*

Fluid Conveyance Products (1)

Eaton Aeroquip Hydraulic Hose

Eaton engineering does it again! Select Aeroquip hydraulic hoses, including new MatchMate Global Hoses, offer distinct advantages in Three Key Areas



Pressure

Designed for higher working pressures to provide higher performance levels



Temperature

Improved and higher working temperatures relative to industry standards



Abrasion Resistance

Aeroquip Dura-Tuff™ cover made for longer service life than traditional rubber covered hose



Raise Your Standards with Eaton Aeroquip's MatchMate Global Hose with the Triple Crown



Fluid Conveyance Products (2)

Sangbong Dolphinflex Composite Hose



DOLPHINFLEX RED PTFE HOSE

- Inner Liner: PTFE/Teflon
- Inner and Outer Wires: SS316 or Galvanised Steel
- Sizes: 1" to 12"
- Medium: Aggressive Chemicals

DOLPHINFLEX GREEN P.P HOSE

- Inner Liner: P.P
- Inner and Outer Wires: SS316 or Galvanised Steel
- Sizes: 1" to 12"
- Medium: Less Aggressive Chemicals



DOLPHINFLEX LPG White SS HOSE

- Inner Liner: Polyamide
- Inner and Outer Wires: SS316
- Sizes: 1" to 12"
- Medium: Ammonia, Butane, Propane, Liquid Ethane, Ethylene

DOLPHINFLEX YELLOW VAPOR HOSE

- Inner Liner: P.P
- Inner and Outer Wires: SS316 or Galvanised Steel
- Sizes: 1" to 12"
- Medium: Inert Gas Filling



Fluid Conveyance Products (2)

Sangbong Dolphinflex Composite Hose



DOLPHINFLEX LNG STS HOSE

- Inner Liner: Polyamide
- Inner and Outer Wires: SS316 or Galvanised Steel
- Sizes: 1" to 12"
- Medium: Liquid Nitrogen, LNG

DOLPHINFLEX Blue P.P HOSE

- Inner Liner: P.P
- Inner and Outer Wires: SS316 or Galvanised Steel
- Sizes: 1" to 12"
- Medium: Hydrocarbons, Oils, Solvents, Diesel, Lubricating Oils, Paraffin



DOLPHINFLEX Tank Lorry Hose

- Inner Liner: Polyamid
- Inner and Outer Wires: SS316
- Sizes: 1" to 4"
- Working Pressure: 10.5 bars to 14 Bars

DOLPHINFLEX I.G Filling Hose

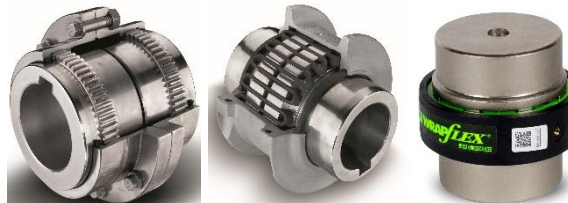
- Inner Liner: P.P
- Inner and Outer Wires: SS316
- Sizes: 1" to 12"
- Working Pressure: 7 Bars



Product Categories

Power Transmission Products (PTP)

Brake Lining, Power Transmission Chain, Seamless Tubing, Shaft Coupling, Universal Joint



Link-Belt®

FALK®



Trimat™



ROTAR®

Our Competitive Advantage

Our Competitive Advantage

High Performance Equipment



CNC Tube Bending Machine, Tube Pre-setting Machine, Onsite Hose Assembly, Hose Crimping Machine, Hose Testing Machine and More.

Lee Seng Hardware And Machinery Pte Ltd



Our Competitive Advantage

Premium Distributor For Aeroquip Hydraulic Hoses



- *40,000 sq. ft, central-location, efficient storage, hose assembly and testing facilities*
- *Certified Aeroquip Hose Assemblers*

Our Competitive Advantage

Proven Track Record For Aeroquip Hydraulic Hose



Our Competitive Advantage

Exclusive Distributor For Sangbong Dolphinflex

***In-House
Hose
Testing
Facilities***



Testing are in accordance to EN13765:2015, in which in-house cert will be given for all orders.

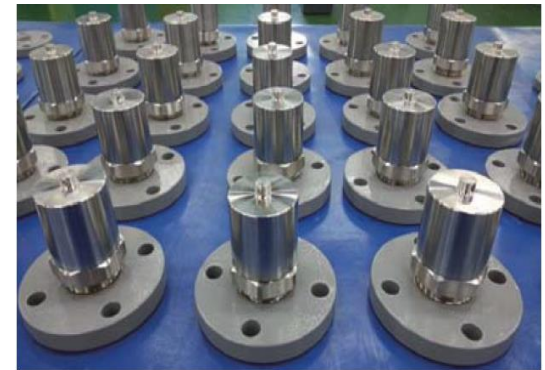
Test performed: Hydrostatic pressure, Elongation, Electrical Continuity, Visual Check

***Certified
Hose Stockist
and Assembler for
1" to 8" Hoses***



Hoses and fittings are packed to the highest of standards to eliminate exposure to dust, UV, and high temperatures.

***Mill Certs for All
Dolphinflex
Manufactured
Hose
Fittings***



All hose and fittings are manufactured by Sangbong Corporation, in which **MILL** certificates will be provided for every order

Our Competitive Advantage

Proven Track Record For Composite Hose, Type Approvals

< LNG Ship to Ship >



ABS
< GENERAL >

BV

LR

DNV

RMRS

KR



DNV

BV

LR

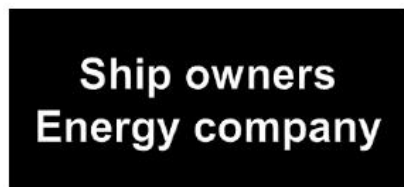
ABS

KR

NK

Our Competitive Advantage

Proven Track Record For Composite Hose



*Partner Of
Choice For
Asia
Companies*



Countries Served

- Singapore
- Indonesia
- China
- Malaysia
- UAE
- South Korea
- Thailand
- Vietnam
- Myanmar
- Philippines
- Australia

Thank you

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